

# MORAMARCO

MANUFACTURING MANAGEMENT SYSTEMS CONSULTING

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[www.moramarcogroup.com](http://www.moramarcogroup.com)

## ABOUT US

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Founded in June 2025, Moramarco S.r.l. was established with a clear and ambitious global mission: to act as the premier strategic and operational hub for representing and developing international clients within Europe, while orchestrating a robust, bidirectional technological and commercial bridge between Western and Asian markets.

Backed by over forty years of historic expertise in the industrial sector, we position ourselves as the go-to partner for market penetration, technology transfer, and cross-border manufacturing excellence.



# OUR VISION

A FLAT ORGANIZATION AS A UNIQUE VALUE

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**At Moramarco S.r.l., we have deconstructed traditional organizational paradigms. Our company is not composed of supervisors, vertical managers, or bosses.**

We are a completely flat and dynamic team: a cohesive group of elite professionals who interact freely. We firmly believe that true value lies in the uniqueness of each collaborator and their ability to bring specialized knowledge and skills to the table, generating collective added value.

Within our ecosystem, no one answers to a pyramidal hierarchy; instead, everyone answers exclusively to shared objectives, industrial KPIs, and the ultimate quality of the results. This agile approach, built on trust, individual accountability, and continuous upskilling, allows us to move at twice the speed in international markets.



# INTERNATIONAL SUPPORT

## AND THE BRIDGE TO INDIA

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Our operations are built upon global strategic alliances. We represent major industrial powerhouses from the Indian market looking to expand their market share across the European continent, assisting them in elevating their quality standards.

To interact seamlessly and natively with the Asian subcontinent, Moramarco S.r.l. is actively involved with the startup **INECO TECH India**, a strategic entity dedicated to:

- Manufacturing advanced hi-tech components locally (such as advanced washing machine components).
- Managing and optimizing import flows from Europe to India.
- Serving as the primary operational reference point and end-to-end incubator for European companies wishing to establish a successful manufacturing or commercial footprint in India.



MORAMARCO S.R.L.

# OUR CORE DIVISIONS

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Our flat model operates through two specialized macro-divisions, both autonomous yet interconnected by the same tailored, high-level approach.

## 01 INDUSTRIAL & REPRESENTATION DIVISION

A technical and commercial infrastructure focused on operations optimization, manufacturing process scalability, and cutting-edge technology transfer. We operate across four vertical segments:

### Automotive

Development of high-precision components, focusing on fine and standard blanking, metal stamping, and integrated management systems for leading global Tier-1 clients.

### Home Appliances (White Goods) & Industrial Washing Machines

Launching and establishing consumer solutions (washing machines, refrigerators, air conditioning) in the European market, alongside driving the expansion of industrial washing systems and home components.

### Food (Agribusiness)

Commercial development and integrated logistics for the global export and distribution of food products, with a specialized focus on the worldwide frozen fish market.

### INECO TECH (Technology Transfer)

Developing advanced technological skills and molding capabilities for designing complex components not yet present in the Indian market.



## 02 LUXURY EVENTS DIVISION

### THE LUXURY EVENT TEAM

Born from the fusion of international artistic vision, stage direction, and premium image curation, Moramarco S.r.l.'s event team is led with complete operational autonomy by **Marco & Angela**.

By combining Angela's forty-plus years of aesthetic craftsmanship in bridal make-up and hair styling with Marco's mastery in scenic direction, budget management, and luxury floral design, we transform every celebration into a memorable masterpiece, entirely free of logistical stress.

This division curates the design, personal branding, and end-to-end direction of:

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**Elite Weddings** (Bridal Destination Events)

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**Exclusive Birthday Parties and Private Celebrations**

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**Major Events and Corporate Celebrations**  
(Corporate Galas & Open Days)



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# WHO WE REPRESENT

## GLOBAL PARTNERS

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Moramarco S.r.l. acts as the exclusive strategic and commercial interface in Europe for leading Indian multinationals in precision manufacturing engineering:

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### IFB Industries Ltd

A multifaceted powerhouse established in 1974. A pioneer in the development and manufacture of home appliances, electric motors, and industrial washing systems, it is also a global supplier of high-precision automotive components via its engineering division, specializing in fine blanking for top global automotive OEMs.

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### MBW India (Macro Bars And Wires)

One of India's most historic and renowned companies in stainless steel wire drawing and manufacturing. With a well-established export presence spanning over 55 countries across 6 continents, it is synonymous with global supply reliability and premium quality.



## OUR NETWORK OF ITALIAN CLIENTS & PARTNERS

The operational success of Moramarco S.r.l. relies on a solid network of cooperation with premier Italian engineering and manufacturing excellences in design, molding, and components:

### **AGLA Corporation**

A leading international Italian industrial group specializing in the design and manufacture of power transmission solutions and advanced rubber-to-metal and steel components for the automotive and industrial sectors (acting as a Tier-1 supplier for groups such as Stellantis, BMW, and VW).

### **UNISTAMPI**

Our premier strategic partner for the co-design and fabrication of complex molds and high-engineering industrial tooling.

### **PT Production Tool**

An excellence partner providing industrial tooling solutions, high-precision mechanical machining, and cutting system optimization.

### **Nyxtech**

An advanced engineering partner specializing in the technical design of molecular molds, flow simulations, and high-tech component development.



OUR ELITE TEAM

# A FLAT ECOSYSTEM

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At Moramarco S.r.l. there are no bosses or supervisors, but a dynamic network of independent professionals who answer exclusively to shared objectives and the ultimate quality of the results.

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# GOVERNANCE AND GLOBAL STRATEGY

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**Donato  
Moramarco**

CHAIRMAN & FOUNDER

## CORE FOCUS

Strategic guidelines, global vision, and overall coordination of the hub.



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## INDUSTRIAL & REPRESENTATION DIVISION

FOCUS B2B & INDIA BRIDGE

A technical, commercial, and legal infrastructure focused on international market development, technology transfer, and cross-border operations.

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### Anna Moramarco

INTERNATIONAL BUSINESS DEVELOPER |  
CROSS-BORDER OPERATIONS  
SPECIALIST | HR & LEGAL ADVISOR

Management of international contracts and corporate legal matters, regulatory compliance for Europe-Asia transactions, HR management, and optimization of cross-border and customs workflows.

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### Anna Ilieva Zhelyapova

BUSINESS DEVELOPMENT &  
INTERNATIONAL COMMERCIAL  
MANAGER

Market penetration across European and international territories, high-level B2B negotiations, industrial client portfolio management, and market expansion strategies.

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### Paolo Moramarco

BUSINESS DEVELOPMENT &  
INTERNATIONAL COMMERCIAL  
MANAGER

Market analysis within specific vertical segments (Automotive, White Goods), international commercial strategy planning, and consolidating partnerships with industrial powerhouses.



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## INDUSTRIAL & REPRESENTATION DIVISION

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### Domenico Tufani

SALES ACCOUNT | BUSINESS DEVELOPER | RETAIL  
ENTREPRENEUR | B2B CONSULTANT

Sales channel development, strategic consulting for business clients, integration of retail logistics into target markets, and supply chain partner relationship management.

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### Rajesh Haldonkar

FOUNDER & MANAGING DIRECTOR – INECO TECH INDIA

On-site operational management in the Indian subcontinent, manufacturing and molding of high-tech components, end-to-end incubator services for European companies, and import/export flow optimization.



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## LUXURY EVENTS DIVISION

THE LUXURY EVENT TEAM

An autonomous operational unit combining international artistic vision, stage direction, and premium image curation.

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### Marco Moramarco

#### EVENT MANAGER — DESIGNER & DIRECTOR OF EVENTS

End-to-end scenic and aesthetic direction, luxury flower design creation, budget planning and management, and logistics optimization to deliver stress-free experiences for clients.

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### Angela Moramarco

#### BRIDAL HAIRSTYLIST & MAKE-UP ARTIST

Over forty years of premium craftsmanship in aesthetic styling, personal branding design for brides, and elite hair and make-up creation for exclusive celebrations.





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